



Action Item # 5853/19
Docket Date: May 22, 2019

City of Newport
REQUEST FOR CITY COUNCIL ACTION

To: Mayor Jamie P. Bova & Members of the City Council
From: Joseph J. Nicholson, Jr., Esq., City Manager
Date: April 10, 2019
Subject: Award of Contract - RFP 19-042 - Easton's Beach -- Parking Pay Stations
Staff Presentation: William R. Riccio, Jr., P.E., Director of Public Services

RECOMMENDATION:

The Department of Public Services recommends approval of the purchase of eight (8) Hectronic Citea pay stations for use at Easton's Beach in the amount of \$62,280.00, from Hectronic North America of Fort Lauderdale, Florida.

BACKGROUND AND FINDINGS:

The Department of Public Services received three proposals associated with RFP # 19-042 on April 15, 2019 for equipment associated with automating the pay collection system at Easton's Beach in accordance with the recommendation by the City's auditor, Blum Shapiro, who conducted the FY18 audit for the City and recommended the elimination of cash collections at the beach facility. The proposals were reviewed and scored by a team of City staff from the Public Services, Police and Finance (IT) departments with the highest-ranking proposal being recommended as submitted by Hectronic North America.

The implementation of electronic collection and associated installation of pay stations for such purpose at Easton's Beach will provide a safer work environment to staff by eliminating the handling of very large amounts of cash. It will further allow the ability of personnel to perform additional duties in addition to parking monitoring as part of their shifts. The recommended pay stations, Hectronic Citea Color Touch, are similar to those "pay and display" existing units used at the Mary Street parking facility. During the first year of use at the Mary Street facility, the City experienced a reduction in operating costs, improved customer service, and increased collection revenues.

PREVIOUS LEGISLATIVE ACTION

n/a

FISCAL IMPACT

Currently Budgeted (Account 07-190-50440-074334) Requires additional appropriation No Fiscal Impact

SUPPORTING DOCUMENTS

Resolution
RFP Tabulation
Scoring Matrix
Corporate Information

Finance Dept. Review: 5/15/19 Date By: LS (if applicable)

CITY OF NEWPORT

**RESOLUTION
OF THE
COUNCIL**

No. _____

WHEREAS: the Director of Public Services requested sealed proposals to provide parking pay stations at Easton's Beach, RFP# 19-042 that were received on April 15, 2019; and,

WHEREAS: award has been recommended to Hectronic North America of Fort Lauderdale, FL, as meeting all specifications included in RFP# 19-042, dated 15 April 2019, for the purchase and installation of eight parking lot pay stations at Easton's Beach, in the amount of \$62,280; NOW THEREFORE BE IT

RESOLVED: that the proposal of Hectronic North America of Fort Lauderdale, FL, is accepted, and the Mayor is authorized to sign said agreement on behalf of the City, subject to favorable review by the City Solicitor.

IN COUNCIL

READ AND PASSED

Laura C. Swistak
City Clerk

RFP Tabulation – RFP#19-042

Easton's Beach Pay Stations

(Public Services)

VenTek International, Petaluma, CA

WESCOR Parking Controls, Auburn, MA

Hectronic North America, Fort Lauderdale, FL

RFP Closed: April 15, 2019 @ 2:00PM

##19-042 Easton's Beach Parking Stations

Scoring/Ranking Sheet for Proposals Received in Response to RFP*

FIRM	Reviewer 1	Reviewer 2	Reviewer 3	Average Score	Fee Offer	Total	Rank
Hectronic	56	56	62	58.00	27.93	85.93	1
Wescor	54	21	26	33.67	30.00	63.67	3
Ventek	50	52	62	54.67	27.59	82.26	2

<u>Fee Offer:</u>	
Wescor: \$58,000	
Hectronic: \$62,280	(58000/62280)*30
Ventek: \$63,072	(58000/63072)*30

*Scoring based on the following: 30 % functionality, 30 % operational factors and 10% submission. Point awards were 0 - 5, with 0 as 'Not Eligible for Consideration' to 5 for 'Excellent'. A multiplier was then applied to achieve the overall criterion percentage. After the first three criteria were averaged, the costs portion of the bid submission was opened and the 'Other/Pricing' criterion was scored in comparison with other submissions, with the maximum score 100%. Firms were then ranked.

RFP # 19-042

List the Officers of your Corporation or Principals of your LLC

Complete Company Name
Mobile Smart City - DBA - Hectronic North America

Name	Title/Officer/Position
Luis Garma	Officer
John Incandela	CEO/President
Name	Title/Officer/Position
Name	Title/Officer/Position
Name	Title/Officer/Position
Name	Title/Officer/Position
Name	Title/Officer/Position
Name	Title/Officer/Position
Name	Title/Officer/Position